



UIA
ASSOCIATIONS
ROUND TABLE

UIA Associations Round Table Asia-Pacific

Wednesday 28 and Thursday 29 September 2016
Paradise Hotel, Busan, Korea

The Race to Relevance: Associations in an age of disruption

Presented by Octavio “Bobby” Peralta, Secretary General of ADFIAP - Association of Development Financing Institutions in Asia and the Pacific

EXERCISE SHEET

Reflecting on the statements below, indicate from scale 1 to 10 how true are these statements in your Association at the moment:

1. *In the past year, we have reviewed/alterd our operations due to market feedback.*
Not True 1 - 2 - 3 - 4 - 5 - 6 - 7 - 8 - 9 - 10 Very True
2. *We have very few real competitors in the marketplace.*
Not True 1 - 2 - 3 - 4 - 5 - 6 - 7 - 8 - 9 - 10 Very True
3. *Our internal operations today are vastly different from 2 years ago.*
Not True 1 - 2 - 3 - 4 - 5 - 6 - 7 - 8 - 9 - 10 Very True
4. *There is a high sense of enthusiasm, energy and momentum internally.*
Not True 1 - 2 - 3 - 4 - 5 - 6 - 7 - 8 - 9 - 10 Very True
5. *Our ‘competitors’ tend to copy what we do and not the opposite.*
Not True 1 - 2 - 3 - 4 - 5 - 6 - 7 - 8 - 9 - 10 Very True
6. *New ideas or process innovations are rarely, if ever, met with resistance.*
Not True 1 - 2 - 3 - 4 - 5 - 6 - 7 - 8 - 9 - 10 Very True
7. *There is a strong sense of internal unity and harmony.*
Not True 1 - 2 - 3 - 4 - 5 - 6 - 7 - 8 - 9 - 10 Very True
8. *The last two years have been our best yet.*
Not True 1 - 2 - 3 - 4 - 5 - 6 - 7 - 8 - 9 - 10 Very True
9. *We are more excited about our future plans than our past accomplishments.*
Not True 1 - 2 - 3 - 4 - 5 - 6 - 7 - 8 - 9 - 10 Very True
10. *We spend more time in strategy than maintenance.*
Not True 1 - 2 - 3 - 4 - 5 - 6 - 7 - 8 - 9 - 10 Very True

